VACANCY NOTICE

MSIG Insurance (Vietnam) Company Limited ("MSIG Vietnam") is a part of the Mitsui Sumitomo Insurance Co., Ltd. network in Japan and a member of MS&AD Insurance Group.

MS & AD Insurance Group established in April 2010 following the alliance of Mitsui Sumitomo Insurance Group, Aioi Insurance Company and Nissay Dowa General Insurance Company, MS&AD Insurance Group is one of the largest general insurers in the world, with presence in over 41 markets globally, 16 of which are in Asia. Based in Japan, MS&AD Insurance Group is active in five business domains, namely domestic Japanese general insurance, life insurance, non-life insurance, financial services and risk-related services.

MSIG Vietnam with 100% foreign wholly owned company is the first Japanese General Insurer in Vietnam with Head Quarter in Hanoi, Branch in Ho Chi Minh City, and Representative Offices in Hai Phong City, Da Nang City, Hung Yen Province and Vinh Phuc Province.

We help consumers and businesses cope with risks to protect what they care about. We support individuals, communities and society to get back on their feet and minimize disruption to their daily lives during unforeseen circumstances. We offer a wide range of non-life insurance products to both enterprises and individuals, including property, marine cargo, liability, engineering, and other classes of casualty business in the commercial insurance line, and home and contents, motor, personal accident and travel in the personal insurance offerings. From individual customers to commercial businesses, the range of insurance products, solutions and services are flexible in responding to challenges from evolving market conditions.

MSIG Vietnam is seeking to recruit a well-qualified Vietnamese citizen with competitive compensation and benefits for opening position:

General Manager / Advisor for Motor Business Strategy and Development

Contract Status: Permanent Report to: General Director Location: Hanoi

Brief description of the duties and responsibilities:

NEED TO DO	NEED TO KNOW
To support the General Director in driving the development, improvement and transformation of MSIG Vietnam's Motor business, identifying opportunities for sustainable and profitable growth, and facilitating cross-functional collaboration across relevant functions. Key Responsibilities 1. Develop new Motor business opportunities, particularly through dealer and other strategic partner channels. 2. Review the existing Motor portfolio and identify opportunities for sustainable and profitable growth. 3. Work with relevant divisions, including business, underwriting, claims and operations functions, to support Motor business development and improvement initiatives. 4. Review Motor claims trends, loss control, customer experience and operational improvement opportunities in collaboration with relevant functions. 5. Identify and propose improvements to the overall Motor business model and related operational processes. 6. Develop and maintain senior-level relationships with key dealers and strategic business partners. 7. Lead or support strategic Motor initiatives and cross-functional projects assigned by the General Director.	**QUALIFICATIONS:** • University Graduation • English fluency • Professional insurance qualifications are an advantage. **SKILLS/KNOWLEDGE:** • Strong knowledge of Motor insurance products, distribution channels, underwriting principles, and claims management. • Strong business acumen and strategic thinking capability. • Excellent stakeholder management and relationship-building skills. • Strong analytical and problem-solving abilities. • Excellent communication, negotiation, and presentation skills. • Ability to work effectively across multiple functions and influence key stakeholders. • Good project management and change management capabilities.

8. Provide strategic advice and recommendations to the General Director regarding Motor business development, market opportunities and business improvement initiatives. 9. Others: Execute other office works as required by the Company The duties and responsibilities described above are not intended to be exhaustive and may be amended, supplemented or reassigned from time to time in line with business requirements and management direction.	**EXPERIENCE:** • At least 8 years of working experience, preferably in the non-life insurance industry. • Extensive experience in Motor insurance business, including business development, portfolio management, underwriting, claims, or distribution management. • Proven experience working with dealer channels and strategic business partners. • Experience in leading business improvement or cross-functional projects is preferred.

Our company's package includes, but is not limited to, the benefits outlined below. Specific benefits will be provided in line with applicable company policies:

- Attractive and competitive remuneration package: attractive monthly salary Guaranteed Bonus, Short-Term Incentive Bonus, various types of allowances and subsidies (telecommunication allowance, pocket subsidy, special language subsidy, risk surveyor subsidy, hotline duty subsidy, clothes support subsidy, lunch support subsidy, transportation subsidy…) and long service award.
- Premium healthcare insurance package including health and accident insurance in addition to basic insurances regulated by the Labor Code to employees and their entitled families' members (depends on level of employees).
- Training opportunities sponsored by the Company (on-job-training, soft skills, professional knowledge and certificate (ANZIIF, CII, ACCA, Actuary…), technical exchange seminar…).
- Minimum of 15 annual leave days; Annual health check-up at high standard level.
- International and professional work environment with high ethic and compliant culture.
- Annual company summer vacation and parties with teambuilding activities and talented performances.
- Company's Top Management always communicates to all employees about Company's strategy, development plan and new opportunities for employees to reach higher performance.
- Employees are engaged and taken care by the company via various Trade Union activities.

Details of job description and selection requirements of this position are posted at www.msig.com.vn
Starting date: As soon as possible

Written application in English, stating why you are suitable for the post, together with full curriculum vitae should be sent by **15th November 2026** to Email: recruit@vn.msig-asia.com

Attn.: Human Resource Department, **MSIG Vietnam**, **10th Floor, Corner Stone Building, No. 16, Phan Chu Trinh Street, Cua Nam Ward, Hanoi, Vietnam**

* Note: Only short-listed candidates will be contacted. Applications will not be returned.

Applications will be on first come first serve basis.

MSIG is an equal opportunity employer.